

KATHARINA A. JANEZIC

Contact Information

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Universitat Pompeu Fabra
Department of Economics and Business
Carrer Ramón Trias Fargas 25-27
08005 Barcelona
Spain

EDUCATION

- 2017- present** **Universitat Pompeu Fabra**
PhD, Economics (Programme in Economics, Finance, and Management),
expected June 2021
Supervisors: Larbi Alaoui, Jose Apestegua
- Jan - Apr 2019** **London School of Economics**
Visiting PhD student, European Doctoral Programme in Quantitative Economics
- 2016-2017** **Universitat Pompeu Fabra**
Master of Research in Economics, Finance and Management
- 2015-2016** **Barcelona Graduate School of Economics**
Master of Science in Economics and Finance - Economics Programme
- 2012-2015** **University of Oxford**
Pembroke College
Bachelor of Arts in Philosophy, Politics and Economics

RESEARCH FIELDS

Microeconomics, Behavioural Economics, Experimental Economics

PUBLICATIONS

“Eliciting preferences for truth-telling in a survey of politicians” (with A. Gallego),
Proceedings of the National Academy of Sciences, 2020, 117(36): 22002-22008.
Featured in press articles by: IFL Science, Yahoo (News, Finance, and Life), MSN News, Catalunya Vanguardista,
Forskning & Framsteg, Publico, Entorno Inteligente, BGSE Voice, Daily Mail and others

“Reasoning about Others’ Reasoning” (with L. Alaoui and A. Penta),
Journal of Economic Theory, 2020, 189 : 105091.

WORKING PAPERS & WORK IN PROGRESS

“Heterogeneity in lies and lying preferences” - *Job Market Paper*.

ABSTRACT: How can we take heterogeneity of both lies and lying preferences into account when analysing and predicting individual lying decisions? This paper provides a unifying framework to analyse and predict lying behaviour. At the theoretical level, the framework provides a complete categorisation of lie types and a simple, testable model. At the experimental level, the framework guides a novel experimental design which allows the observation of individual choices, can assess variation of behaviour across lie types as well as disentangle the effects of lie types from standard social preferences. I find that varying the lie type has a large and significant impact on behaviour and that this behaviour is highly heterogeneous across individuals. I further combine the model with a machine learning algorithm to quantify this heterogeneity. In addition, I show that accounting for heterogeneity of lie types as well as of decision-makers significantly improves forecasting ability. In contrast, I find that social preferences have only limited explanatory power for lying preferences. Finally, I present a parametric version of the model and calibrate its parameters to show that this framework can accurately describe and predict lying behaviour.

“A lab in the cloud - A serverless framework for conducting online experiments” (with L. Hoesch).

“Optimal adaptive design experiments for measuring lying preferences”.

AWARDS

- | | |
|-------------------|---|
| 2017- 2018 | Universitat Pompeu Fabra
Teaching fellowship |
| 2015 | Barcelona Graduate School of Economics
€ 14,500 merit based tuition waiver |
| 2013 | University of Oxford
Pembroke College Domus Scholarship |
| 2013 | University of Oxford
Pembroke College Collection Prize |
| 2012 | International German School of Brussels
Award for Best Performance (Abitur of 1.0, best possible grade) |

TEACHING

- | | |
|--------------------|---|
| 2017 - 2018 | Universitat Pompeu Fabra
Teaching Assistant
<i>Microeconomics I,</i>
<i>Game Theory,</i>
<i>Industrial Organisation,</i>
<i>Human Resources</i> |
| 2017 | ESADE Business School
Teaching Assistant, Graduate Teaching
<i>Corporate Strategy</i> |

PROFESSIONAL ACTIVITIES

2018 - present **Research Assistant to Prof. Antonio Penta, Universitat Pompeu Fabra**
Employed under European Research Council (ERC) Grant

2018 - 2020 **Organiser, Economics PhD Research Seminar Series, Universitat Pompeu Fabra**
Organisation of weekly seminars on research in economics

Spring 2014 **NATO Communications and Information Agency**
Internship at Acquisitions Directorate

Refereeing: European Economic Review

Presentations: 2020 - Econometric Society Winter Meetings*,
Barcelona GSE PhD Jamboree
2019 - Barcelona-Paris School of Economics Joint Workshop “Culture and Preferences”,
European Doctoral Programme Jamboree at Université Catholique de Louvain,
Annual Scientific Meeting of the International Society of Political Psychology,
London School of Economics PhD Seminar Series
2018 - Universitat Pompeu Fabra Management and Behavioural Lunch Seminar Series
* scheduled presentation

LANGUAGES

German (fluent), English (fluent), French (very good), Spanish (very good), Dutch (very good)

IT SKILLS

Data analysis: Matlab, STATA, Python, R

Web Development: HTML, JavaScript, CSS, Django

Experiments: z-tree, classEx, Qualtrics

Cloud Computing: Certificate of completion “Big Data Essentials”, Linux Academy
Certificate of completion “Google Cloud Platform Fundamentals for AWS Professionals”, Coursera

REFERENCES

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